



**BRIDGE & ROOF CO. (I) LTD.**

**MOU between DHI and B&R**

**Major Targets**

₹/ Crores

| Performance Parameters |                         | 2014-2015  |         | 2015-2016  |         | 2016-2017            |
|------------------------|-------------------------|------------|---------|------------|---------|----------------------|
|                        |                         | MOU Target | Actual  | MOU Target | Actual  | MOU Target           |
| 01                     | Gross Sales             | 1475.00    | 1431.59 | 1550.00    | 1708.76 | 1600.00              |
| 02                     | Gross Margin (PBIDT)    | 80.00      | 40.10   | 66.00      | 26.54   | 49.00                |
| 03                     | Profit Before Tax (PBT) | 40.00      | 17.89   | 26.00      | 5.03    | 16.00                |
| 04                     | Order Booking           | 1600.00    | 1704.59 | 1750.00    | 2249.48 | 1850.00              |
| 05                     | Company's Rating        | GOOD       |         | VERY GOOD  |         | VERY GOOD (Expected) |