



BRIDGE & ROOF CO. (I) LTD.

MOU between DHI and B&R

Major Targets

₹/ Crores

| Performance Parameters | | 2017-2018 | | 2018-2019 | | 2019-2020 |
|------------------------|-------------------------|------------|---------|----------------------|---------|------------|
| | | MOU Target | Actual | MOU Target | Actual | MOU Target |
| 01 | Gross Sales | 1650.00 | 2053.41 | 1800.00 | 3076.29 | 2900.00 |
| 02 | Gross Margin (PBIDT) | 46.50 | 51.75 | 52.50 | 84.63 | 93.00 |
| 03 | Profit Before Tax (PBT) | 16.50 | 26.07 | 22.50 | 51.42 | 58.00 |
| 04 | Order Booking | 1950.00 | 4740.79 | 2500.00 | 5724.22 | 3200.00 |
| 05 | Company's MoU Rating | VERY GOOD | | VERY GOOD (Expected) | | |